Inova Health System's Kellar Center

PROJECT Fundraising and Informational Programs

PROBLEM The Fairfax Inova Kellar Center needed to communicate the value of the

center to prospective donors, the methods of treatment to new patients and their families, and the quality of care to health professionals and families. Sensitive subjects such as childhood sexual abuse and drug

dependency required effective storytelling.

Nine Yards Media produced a series of videos that showed the value and

quality of care at the Kellar Center. In one program, Nine Yards Media documented and explained how Play Therapy is used to assist young children in recovery from abuse and traumatic events. Nine Yards Media addressed the sensitive subject of sexual abuse of children and customized the script and casting to meet the needs of both English and Spanish-speaking families. In another video, Nine Yards Media documented the Center's treatment programs and included carefully produced interviews with former patients and their families. This series of

programs increased visibility and funding for the Center.

COMPONENTS Strategic Communications, Video, DVD, Multi-lingual







